FELLOWSHIPS

Fellows will be required to demonstrate the following attributes which describe the experience and professional ability necessary to be awarded this grade of membership.

Together with demonstrable experience of the particular specialism, albeit that it is not expected that such candidate will necessarily be currently carrying out all of the described functions.

Applicants will be required to submit a detailed CV and CPD records as applicable to demonstrate continuous development of their respective competencies.

	Fellowship Attributes
FC01	Institution and current Affairs – Demonstrates awareness and understanding of current industry related affairs and undertakes to play an active role in the Institution. Demonstrates an active role in supporting, influencing or shaping strategic thinking.
FC02	Communication — The ability to communicate effectively both verbally and in writing, and possesses the ability to persuade and influence others to gain agreement to and acceptance of ideas. Shows ability to listen and develop his own thinking to embrace ideas from others.
FC03	Dealing with Change - Possesses a positive approach to the challenges of change. Sees change as an opportunity and strives to drive the process and engage others in support.
FC04	Leadership – The capacity to inspire and motivate others through skilful use of appropriate leadership style to suit team and situation. Demands respect through merit and the ability to act as a role model.
FC05	Negotiation – Possesses the skills and ability to gain other's agreement to an acceptance of ideas or proposed actions.
FC06	People Development – The ability to encourage others to develop new skills and enhance existing skills, and to achieve their potential.
FC07	Achieving Results - Demonstrates high levels of drive and commitment and has a proven track record of achievement.
FC08	Business and Customer Awareness – Understands customer and business needs and expectations and works to establish long term relationships. Demonstrates "Global" thinking.